



You may be asking yourself why should I upgrade to the latest version of Repro Total Office?

Here's a list of some of the new and exciting features you can take advantage of by upgrading.

- ◆ **Inventory Costing** - considerably improved in version. The new functionality gives you the ability to see each line of transaction impacting the cost for a particular sale including costing adjustments.
- ◆ **Improved Matrix Pricing** - revised methodologies for contract pricing providing easy to use pricing schemas created especially for the Repro Industry.
- ◆ **New FM Contract Billing** - capabilities provide monthly minimum and per click billing capabilities all of which can be done in Navision. No more using spreadsheets to do FM billing.
- ◆ **Fixed Asset Management for FMs** - provides functionality to re-class and track assets placed on a customer's site and values equipment at net book value when equipment is returned to inventory.
- ◆ **FM Service Swaps** - documents the switching of FM components by serial number in Navision when your Service Department repairs the FM by swapping like components.
- ◆ **Dimensions Functionality** - allows companies to "tag" and summarize transactions in ways that are most meaningful to them. Great for creating departments or regions, identifying product lines, or business segments. Also eliminates the need to re-classes internal used items, etc. Can be used to track revenue and expense by FM.
- ◆ **Auto Accrual of Inventory** - automatically accrues inventory received and not invoiced and also product shipped and not invoiced. Referred to as Posting expected inventory value.
- ◆ **Inventory Revaluation** - capabilities allow you to increase list prices across the board.
- ◆ **New Credit Management Capabilities** - make credit management, order status viewing, and hold-release available at your fingertips.
- ◆ **Customer Relationship Management (CRM)** - delivers functionality focused on contact interaction management while providing availability of information contained in your financial management system.
- ◆ **Campaign pricing** - in CRM allows you to have "special" sale pricing for a particular product (or group of products) without revising list prices or contract pricing.



- ◆ **Reverse a posted receipt** - in Purchases & Payables, you can reverse a posted receipt as long as it hasn't been invoiced.
- ◆ **Change log** - a user defined feature that allows the capture of all changes to any field and to view the user who made those changes.
- ◆ **Standard purchase codes and sales** - codes can be established to more accurately control the recording of purchase orders and creation of sales orders.
- ◆ **Improved bank reconciliation process.**
- ◆ **Job Tracking** - allows the Production department the ability to log critical information pertaining to the job and its status and can be invoiced from Job Tracking.
- ◆ **Service Management** - functionality that will track warranty information for products sold and will also track FM's in the field. All labor and parts are tracked against the Service Item and can be billed to the customer or not depending on the situation.
- ◆ **Improved Outlook Synchronization with Relationship Management** - now any field, including custom fields can be synchronized between Navision and Outlook.
- ◆ **Record Links** - this new feature allow the user to make a link to documents, cards and journals in Navision. This will allow for the viewing of the documents from within the system.
- ◆ **Sales and Purchase Document Approvals** - document Approvals have been implemented in sales and purchase documents. Users can submit approval based on certain rules set up for each user. The notification mechanism is Outlook based providing a link back into Navision to review the pending approval.
- ◆ **Prepayments** - Navision will now be able to create prepayment invoices for both Sales and Purchasing. Default parameters can be set up for each Customer and Vendor.
- ◆ **Kitting** - the ability to pre-define a kit (which is the selling a finished product made up of component items). The user can dynamically change the contents of the kit from an order and roll up the correct cost and selling price. Kits can also be built for stock and the user has the ability to change the components per the build.

The additional features mentioned above are only some of the many reasons you will want to upgrade to Repro Total Office. Contact Kevin Fischer today at (770) 956-0008 ext. 16.